NorthbridgeSecure

PARTNERSHIP PROGRAM

NOTE: This program and this document are subject to change. For up-to-date information please check our website: www.northbridgesecure.com/partners.

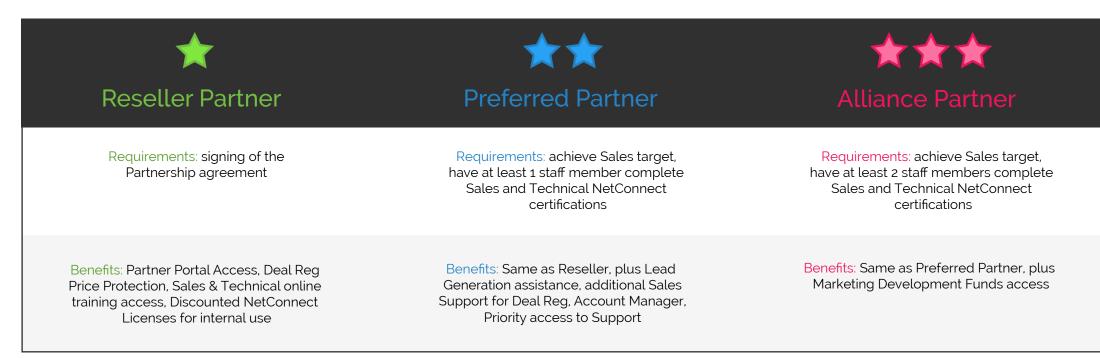
OVERVIEW

This Partnership Program is designed for collaboration between Northbridge Secure and our partners, offering a wide range of benefits, training resources, certifications, pre- and post-sales support and rewards to ensure our mutual success.

Northbridge Secure strives to provide a consistent, predictable and profitable program that enables our partners to grow with us. Our partners are typically those whose business model is value-added reselling and/or services delivery. Typical offerings could include the design, planning and deployment of enterprise solutions to meet the needs of end-users.

The Partnership Program requirements are simple to achieve in order to allow partners to start selling almost immediately. There are 3 Partnership Levels with different requirements and benefits:





THE FINE DETAILS

Explore the Northbridge Secure Partnership Program benefits in depth:

| BENEFIT | * | ** | *** |
|--|------------------|--|----------------------------------|
| | Reseller Partner | Preferred Partner | Alliance Partner |
| Partner Portal Access and Marketing tools | Yes | Yes | Yes |
| Lead generation assistance | No | Limited | Yes |
| Marketing funds rebate to be used on joint campaigns | No | No | Yes |
| Deal registration - Sales support | No | Yes | Yes |
| Deal registration - Pricing protection | Yes | Yes | Yes |
| Annual Partner NetConnect Licensing | Yes | Yes | Yes |
| Online Sales Training | Yes | Yes | Yes |
| Online Technical Training | Yes | Yes | Yes |
| Preferred Priority L3 access to NetConnect Support teams | Limited | Yes (unlimited email support limited phone support) | Yes |
| Managed Account (Channel Manager) | No | Yes | Yes |
| Joint sales face-to-face meeting support | No | Yes - on qualified opportunities | Yes - on qualified opportunities |
| Access to 'pre-paid' professional & technical services | Yes | Yes | Yes |

PATH TO PARTNERSHIP

Register your Partnership interest: www.northbridgesecure.com/partners



HAVE QUESTIONS?



Get in touch sales@northbridgesecure.com